



### CFA Institute Approved Provider

ICMA Executive Education has been confirmed as an 'Approved Provider' under the CFA Institute's Continuing Education Programme in recognition of the continuing high standard of our training. Candidates who study with us will receive a designated number of credit hours which can be used towards study with the CFA. In addition, most of our advanced qualifications are recognised by the UK's Financial Skills Partnership (FSP).

### Thank you for joining our survey!

If you were one of the more than 700 ICMA members or course graduates that completed our survey then you might like to know that 97% of you felt that ICMA Executive Education training would help you achieve your career goals and 98% of you would recommend our courses to a colleague. Thank you also for the high satisfaction rating that you gave us: most of you (80%) said that your role requires ongoing training, so we look forward to seeing you on our programmes in 2017!

### NEW COURSES

Two new courses: the 'Introduction to Fixed Income Qualification (IFIQ)' and 'Introduction to Primary Markets Qualification (IPMQ)' have been specifically designed for people starting out on their careers in the bond markets and have been favourably reviewed by the first group of delegates. View details and sign up for the next courses in London. [Find out more...](#)

'Securitisation - An Introduction' is a new two-day training programme designed to provide a thorough introduction to securitisation. The course will cover the different types of structures with a primary focus on European transactions, whilst also covering US mortgage backed securities. [Find out more...](#)

### GLOBAL REACH FOR ONLINE COURSES

We are now partnering with Pearson VUE to deliver the exams for our online qualifications. This provides more opportunities for candidates in Central and Latin America, Central Africa and Australasia to earn our qualifications at local test centres.

### ONLINE COURSES STARTING EVERY MONTH

Due to increased demand, we have increased the availability of our [online learning courses](#) and you can now sign up for these programmes at the beginning of every month. Sign up now for the '[Financial Markets Foundation Qualification \(FMFQ\) Online Programme](#)', '[Securities Operations Foundation Qualification \(SOFQ\) Online Programme](#)' and the '[ICMA Fixed Income Certificate \(FIC\) Online Programme](#)' and start studying in June!

### FIXED INCOME CERTIFICATE GOES TO AMSTERDAM

The ICMA Fixed Income Certificate (FIC) has been an essential qualification for market professionals for nearly 40 years. In 2017, for the first time, you will be able to join this 5 day course at a central

### Course Dates

#### FOUNDATION COURSES

[Introduction to Fixed Income Qualification \(IFIQ\)](#)

London, 11-13 October 2017

[Financial Markets Foundation Qualification \(FMFQ\)](#)

London, 6-8 November 2017

[Securities Operations Foundation Qualification \(SOFQ\)](#)

Brussels, 15-17 November 2017

[Introduction to Primary Markets Qualification \(IPMQ\)](#)

London, 4-6 December 2017

#### ADVANCED COURSES

[ICMA Fixed Income Certificate \(FIC\)](#)

Amsterdam, 23-27 October 2017

[ICMA Operations Certificate Programme \(OCP\)](#)

Brussels, 20-24 November 2017

[ICMA Primary Market Certificate \(PMC\)](#)

Frankfurt, 18 - 21 September 2017

London, 27 November - 1

location in Amsterdam. [Find out more...](#)

## UNDERSTANDING REPO AND THE GMRA (2nd Edition - April 2017)

The new edition of the Understanding Repo and the GMRA by Apollo Legal and Ashurst, sponsored by ICMA, is now available. Click [here](#) for more details. Discounted price for ICMA members.

## THOUGHTS FROM ICMA EXECUTIVE EDUCATION TRAINERS

ICMA Executive Education courses are taught by current and former financial markets practitioners, bringing a unique blend of practical know-how and academic background to our programmes.

### Five inflation myths

Our aim is to offer courses that are not generally available and that are relevant to today's market. '[Inflation-Linked Bonds and Structures](#)' is one of these. Here is course tutor Neil Schofield on 5 preconceptions that surround the topic.

*"Inflation – everybody knows what it is! One of the first things that is asked in the course is what is meant by the term 'inflation'. One of the observations from the front of the class is that once you get 15 smart people in a room, there is a tendency for them to overthink the problem."* [Read more...](#)

### Understanding financial markets today

Gail Rolland, who teaches the 'Financial Markets Foundation Qualification (FMFQ)' classroom based course and is a tutor for the online 'Financial Markets Foundation Qualification (FMFQ)' and 'Fixed Income Certificate (FIC)', looks at how products, interactions and accountability in financial markets are changing.

*"I was speaking recently with someone who used to be a trader in the markets some 30 years ago and he was bemoaning the fact that the markets have changed so much these days he barely recognises them. This made me begin to wonder whether he was right and, if so, why and how the markets have changed."* [Read more...](#)

### What is ICMA Executive Education?

We are a unique partnership between the International Capital Market Association (ICMA), the leading international association for the cross-border capital markets and the ICMA Centre, Henley Business School, University of Reading. We work together to develop the highest quality of training, delivered by current and former financial markets practitioners. We are a globally recognised provider of financial training, with several our programmes being mandatory within ICMA member firms.

### What do we offer?

We currently offer a suite of seven examined qualifications, three of which are available to study online, along with an additional 15 non-examined training programmes, held in various locations throughout the year.

Our [Foundation Qualifications](#), designed for those who are just starting out on their careers, provide a comprehensive introduction to the front office and operations areas of the financial markets. [Advanced Qualifications](#) build on these to give more experienced practitioners the practical skills which they can use in their day-to-day work, while non-examined training programmes look at a range of topics in much greater depth.

### Who benefits from our professional training?

Our candidates come from a range of institutions, including those from both the buy and sell side of the market, stock exchanges, central banks, CSDs, data vendors, regulators, accounting firms and the financial press.

In 2016, a record number of delegates graduated from our programmes, with nearly 900 market professionals from all over the world experiencing the benefit of our practical approach to financial markets training. Delegates on our courses came from no fewer than 54 different countries, with increasing numbers in Asia and Africa taking our online programmes.

December 2017

## TRAINING PROGRAMMES

[The ICMA Guide to Best Practice in the European Repo Market](#)

London, 26 June 2017 & 27 November 2017

[Trading and Hedging Short-Term Interest Rate Risk](#)

London, 16-17 October 2017

[Trading the Yield Curve with Interest Rate Derivatives](#)

London, 18-19 October 2017

[Fixed Income Portfolio Management](#)

London, 9-10 November 2017

[Securitisation - An Introduction](#)

London, 22-23 November 2017

[Securities Lending & Borrowing - Operational Challenges](#)

London, 11-12 December 2017

## ONLINE COURSES

As part of our commitment to provide market focused, high quality education to a global audience, ICMA Executive Education offers candidates the option to study several of our qualifications online. The courses start at the beginning of each month.

[Financial Markets Foundation Qualification \(FMFQ\) Online](#)

[Securities Operations Foundation Qualification \(SOFQ\) Online](#)

[ICMA Fixed Income Certificate \(FIC\) Online](#)

Next start date: 1 June 2017  
(Registrations will close on 30th May 2017)

## The in-house option

As well as our classroom based and online courses, we can deliver any of our programmes on an in-house basis, tailored to fit the specific requirements of your firm. A growing number of institutions in markets outside Europe are taking advantage of this option.



Download the ICMA app now  
[iOS](#) | [Android](#) | [Fallback website](#)

For further information about  
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ICMA Executive Education is a joint venture between ICMA and the ICMA Centre at the Henley Business School, University of Reading. ICMA Executive Education is recognised internationally as a leading provider of financial training, with a wide syllabus covering both the front office and operations sides of the debt capital markets. Our professional qualifications and training programmes are delivered in major financial centres globally.



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