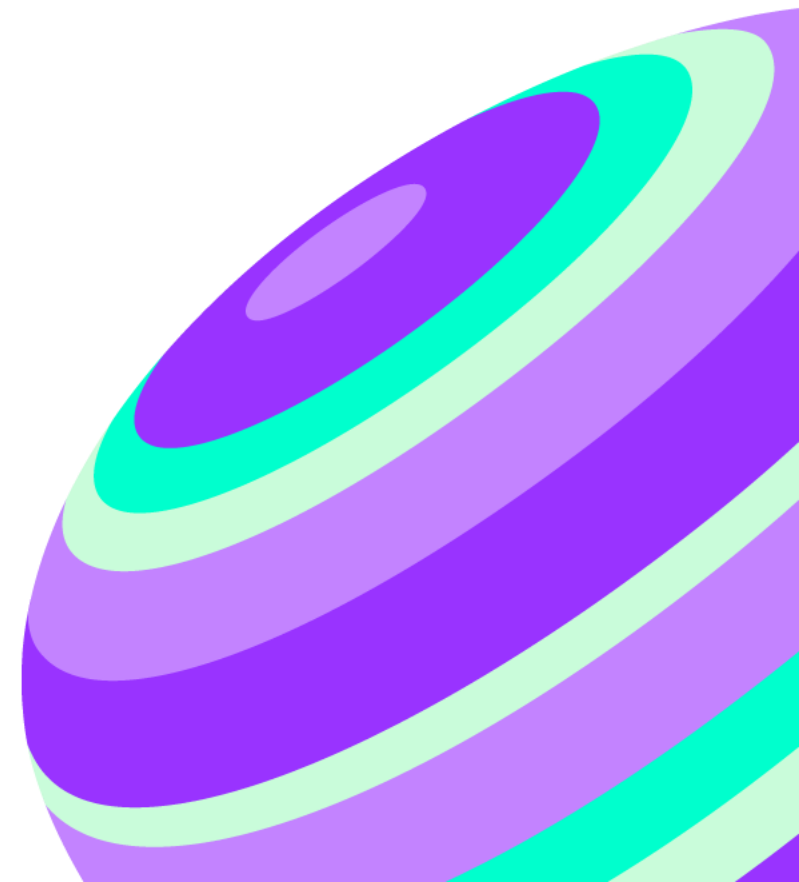


# FUTURE OF SUSTAINABLE FINANCING FOR TELIA AS A NEW GENERATION TELCO



# ABOUT TELIA COMPANY

WE CONNECT BUSINESSES, INDIVIDUALS, FAMILIES AND COMMUNITIES VIA  
FIXED AND MOBILE COMMUNICATION SOLUTIONS

## FACTS

**REVENUE:** SEK 83.6 bn  
**ADJ. EBITDA:** SEK 26 bn  
**EMPLOYEES:** 20 400  
**MARKET CAP:** SEK ~170 bn  
**SUBS:** 24.0 million  
**TSR 2018:** 21%

## HISTORY AND OWNERSHIP

- Founded in 1853
- Listed at Nasdaq Stockholm and Nasdaq Helsinki
- >500 000 shareholders
- Swedish state owns 37%

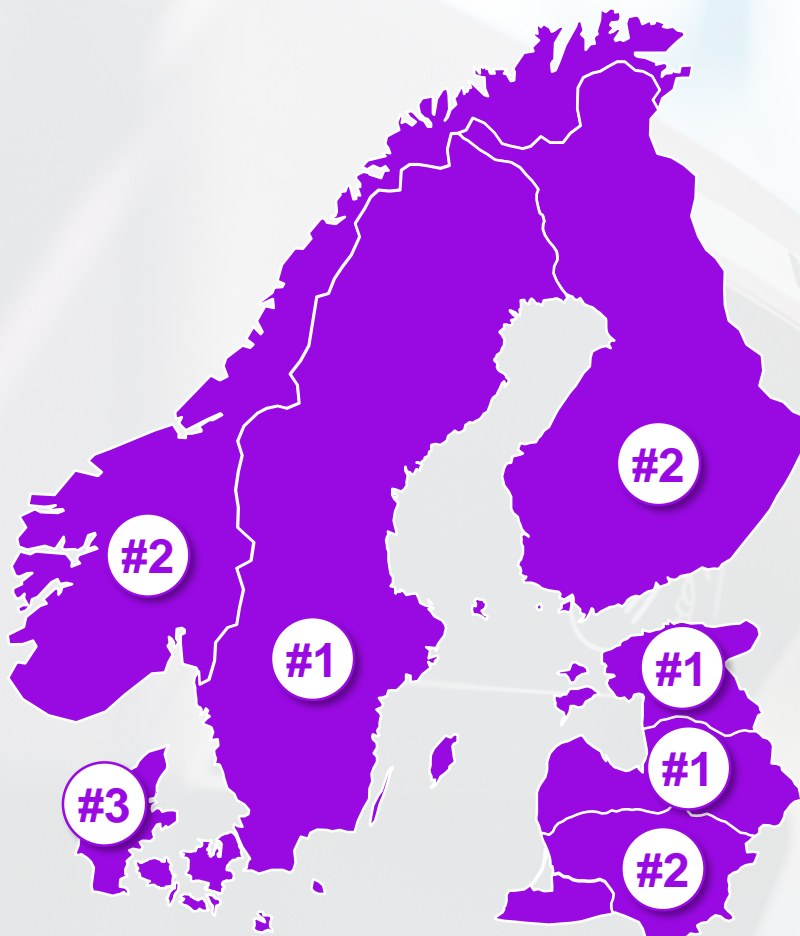
## MINORITY OWNERSHIP



Turkcell (24%)



Latvia – LMT (60,3%)  
and Lattelecom (49%)



## WE PROVIDE



MOBILE VOICE  
AND DATA



FIXED VOICE  
AND DATA



TV AND MEDIA



IP CAPACITY



ICT SERVICES

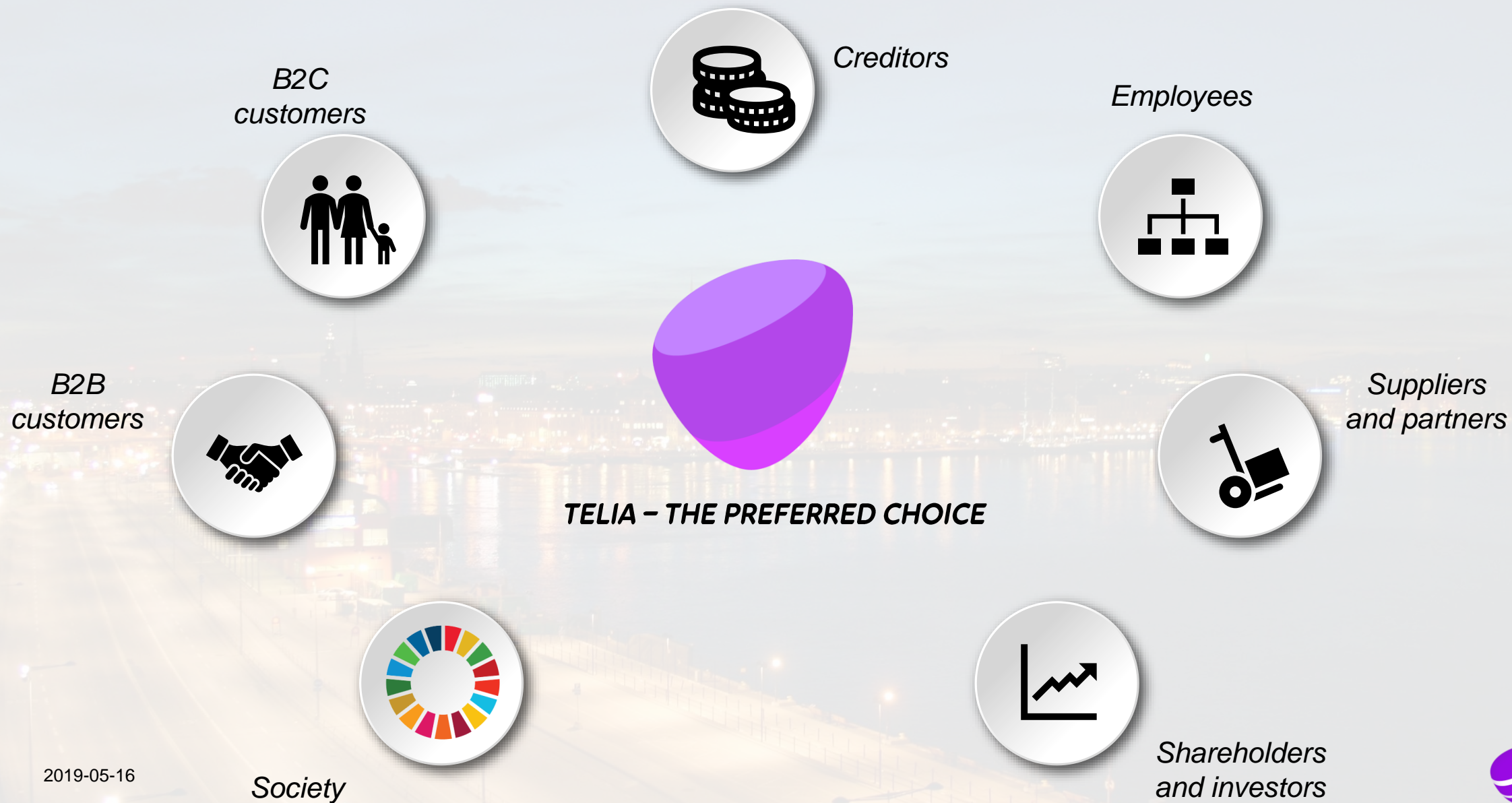
DEVICES

FINANCING

## SELECTION OF BRANDS



# WHY A SUSTAINABLE COMPANY?



# DIGITAL IMPACT – OUR APPROACH TO SUSTAINABILITY

## BOARD & MANAGEMENT COMMITMENT

### THROUGH DIGITAL IMPACT WE

- Understand and actively communicate our environmental and social impact
- Execute on the opportunities to create positive impact and reduce negative impact
- Enable our customers to act on their impact
- Engage employees by providing opportunities to contribute

### SHARED VALUE CREATION

- Environmental action
- Innovation & Growth
- Quality of life

### RESPONSIBLE BUSINESS

Anti-Bribery  
& Corruption

Children's  
Rights

Customer  
Privacy

Environmental  
Responsibility

Freedom of  
Expression &  
Surveillance  
Privacy

Health &  
Well-Being

Responsible  
Sourcing

## EMPLOYEE ENGAGEMENT

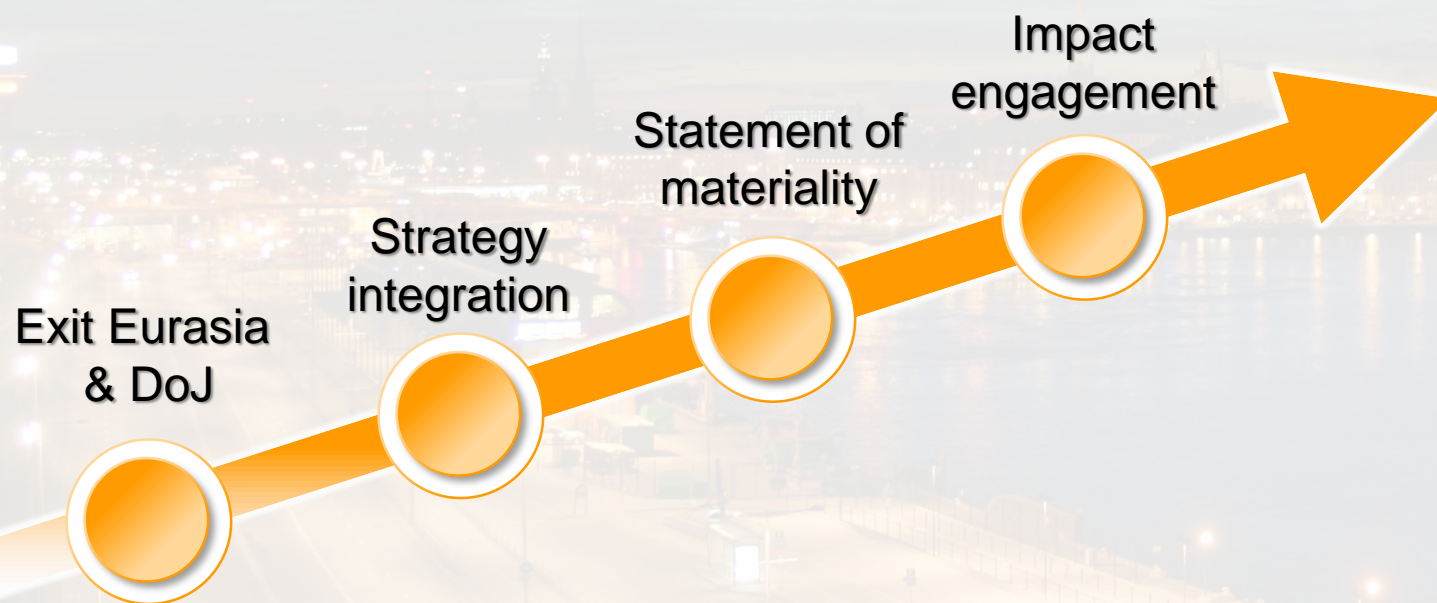
## ETHICS AND COMPLIANCE





# OUR EVOLVING SUSTAINABILITY AGENDA

LEADING THE  
WAY



*Throughout the  
value chain*



*Circular economy  
business model*



*People of Telia*



# SUSTAINABILITY IN FINANCIAL MANAGEMENT

AMBITION	WHY	WHAT	HOW
TO BECOME A TRULY SUSTAINABLE CREDIT/ INVESTMENT	IMPROVED RISK PROFILE, CAPITAL MARKET ACCESS, CREDIT RATING AND FUNDING COSTS  "THE PREFERRED CHOICE"	FINANCIAL GOVERNANCE	PRO-ACTIVE INFLUENCER
		FUNDING	
		FINANCIAL INVESTMENTS	INCLUDING APPROACH



# SUMMARY

1

SUSTAINABILITY ESSENTIAL FOR TELIA AND ALL OUR STAKEHOLDERS

2

A TRULY SUSTAINABLE COMPANY TO BE THE PREFERRED CHOICE

3

EMBRACING SUSTAINABILITY IN FINANCIAL MANAGEMENT,  
A NATURAL STEP ON TELIA'S SUSTAINABILITY JOURNEY

4

INFLUENCER THROUGH AN INCLUDING APPROACH

