FUTURE OF SUSTAINABLE FINANCING FOR TELIA AS A NEW GENERATION TELCO
ABOUT TELIA COMPANY

WE CONNECT BUSINESSES, INDIVIDUALS, FAMILIES AND COMMUNITIES VIA FIXED AND MOBILE COMMUNICATION SOLUTIONS

FACTS
- **Revenue**: SEK 83.6 bn
- **Adj. EBITDA**: SEK 26 bn
- **Employees**: 20,400
- **Market Cap**: SEK ~170 bn
- **Subs**: 24.0 million
- **TSR 2018**: 21%

HISTORY AND OWNERSHIP
- Founded in 1853
- Listed at Nasdaq Stockholm and Nasdaq Helsinki
- >500,000 shareholders
- Swedish state owns 37%

MINORITY OWNERSHIP
- Turkcell (24%)
- Latvia – LMT (60.3%) and Lattelecom (49%)

WE PROVIDE
- Mobile Voice and Data
- Fixed Voice and Data
- TV and Media
- ICT Services
- Devices
- Financing
- IP Capacity

SELECTION OF BRANDS

2019-05-16
WHY A SUSTAINABLE COMPANY?

B2C customers

B2B customers

Society

Creditors

Employees

Suppliers and partners

Shareholders and investors

TELIA – THE PREFERRED CHOICE

2019-05-16
# Digital Impact – Our Approach to Sustainability

## Board & Management Commitment

### Through Digital Impact We

- Understand and actively communicate our environmental and social impact
- Execute on the opportunities to create positive impact and reduce negative impact
- Enable our customers to act on their impact
- Engage employees by providing opportunities to contribute

### Shared Value Creation

- Environmental action
- Innovation & Growth
- Quality of life

## Responsible Business

- Anti-Bribery & Corruption
- Children’s Rights
- Customer Privacy
- Freedom of Expression & Surveillance
- Environmental Responsibility
- Health & Well-Being
- Responsible Sourcing

## Employee Engagement

## Ethics and Compliance

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OUR EVOLVING SUSTAINABILITY AGENDA

- Exit Eurasia & DoJ
- Strategy integration
- Statement of materiality
- Impact engagement

Throughout the value chain
Circular economy business model
People of Telia

2019-05-16
SUSTAINABILITY IN FINANCIAL MANAGEMENT

<table>
<thead>
<tr>
<th>AMBITION</th>
<th>WHY</th>
<th>WHAT</th>
<th>HOW</th>
</tr>
</thead>
<tbody>
<tr>
<td>TO BECOME A TRULY SUSTAINABLE CREDIT/INVESTMENT</td>
<td>IMPROVED RISK PROFILE, CAPITAL MARKET ACCESS, CREDIT RATING AND FUNDING COSTS</td>
<td>FINANCIAL GOVERNANCE</td>
<td>PRO-ACTIVE INFLUENCER</td>
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<tr>
<td></td>
<td>“THE PREFERRED CHOICE”</td>
<td>FINANCIAL INVESTMENTS</td>
<td>INCLUDING APPROACH</td>
</tr>
</tbody>
</table>
SUMMARY

1. SUSTAINABILITY ESSENTIAL FOR TELIA AND ALL OUR STAKEHOLDERS

2. A TRULY SUSTAINABLE COMPANY TO BE THE PREFERRED CHOICE

3. EMBRACING SUSTAINABILITY IN FINANCIAL MANAGEMENT, A NATURAL STEP ON TELIA’S SUSTAINABILITY JOURNEY

4. INFLUENCER THROUGH AN INCLUDING APPROACH