

Triparty repo: what it is, what it does and who are the users

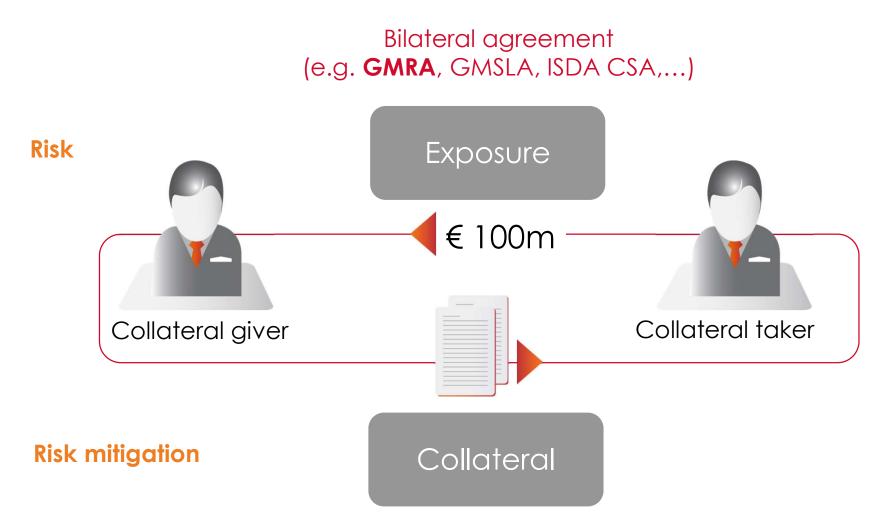
ICMA Professional Repo and Collateral Management Course

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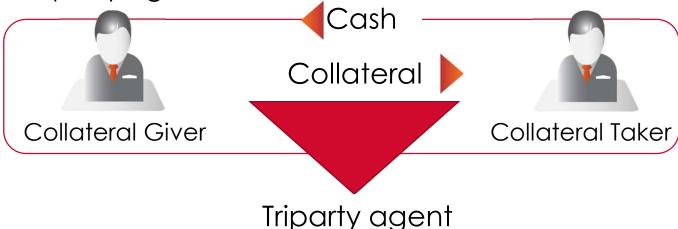
## Secured exposure management Risks and risk mitigation





## Triparty collateral management Repo & Triparty repo

 In a Triparty repo post-trade processing --- collateral selection, settlement, custody and management during the life of the transaction --- is outsourced by the parties to a third-party agent.



 The agent does not participate in the risk of transactions. If one of the parties defaults, the impact still falls entirely on the other party. This means that parties to tri-party repo need to continue to sign bilateral written legal agreements such as the GMRA.



## Triparty collateral management Multiple products, multiple users

Repo		Cash	
CCP GC products	Seller	Collateral	Purchaser
OTC Derivatives CCP margining	Collateral giver	Collateral	Collateral taker
Securities lending		Loan	
	Borrower	Collateral	Lender
Central Bank credit operations		Collateral	
	Borrower		Central Bank



## Triparty collateral management Mitigating risks

Counterparty risk

- Thorough selection of counterparties
- Collateralising exposures
- CCPs

Legal risks

 Market standard legal agreements (e.g. GMRA or GMSLA)

#### Triparty collateral management services

Market risk on collateral

- Clear definition of eligible collateral
- Diversification through concentration limits
- Over-collateralisation through margins

Operational risks

- Settlement risk
- Collateral monitoring
- Corporate events processing



## Triparty collateral management In practice

Post-trade made easy

1

Service Agreement



Collateral profile(s)

2

Exposure and Collateral input & reporting

SWIFT Triparty messages

Proprietary channels

3

Collateral processing



Selection and allocation

Valuation and Top-ups

Collateral optimisation

Settlement



# Triparty collateral management In practice

#### Collateral Taker can:

- ✓ Exclude certain risks
- ✓ Limit certain risks/ diversify across types
- ✓ Over-collateralise

#### Collateral profile

- Eligible security
- Concentration limits
- Margin percentage

#### **Equities**

- Quotation age
- Indices
- Sector
- Market Cap
- Country of issue
- Traded volume

#### **Fixed income**

- Time to maturity
- Instrument type
- Rating
- Issuer type
- Country of Issue
- Quotation age

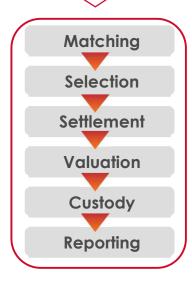


### Triparty repo & collateral management services Processing & Reporting

# Collateral Giver Bilateral agreement Exposure Collateral Service Agreement Collateral profile Collateral Taker Triparty Agent

#### **Processing**

- Match terms of the deal
- Verify collateral eligibility
- Transfer the securities
- Daily Mark-to-Market
- Automatic margin calls
- Automatic substitutions
- Automatic Corporate Actions
- Collateral re-use

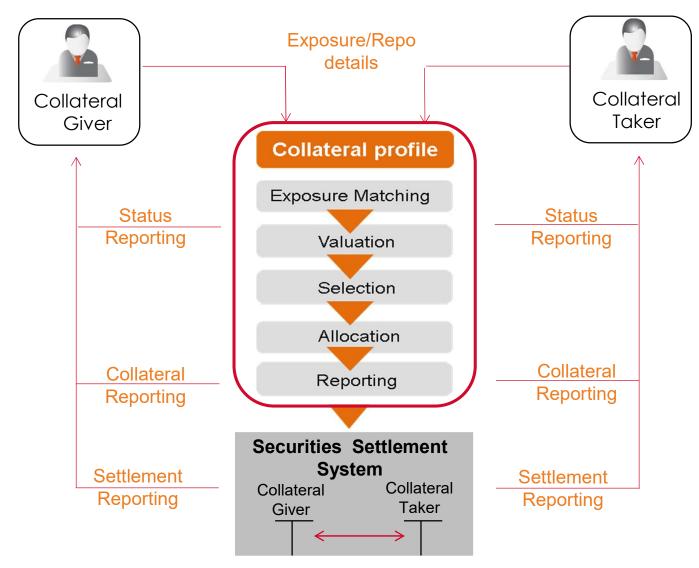


#### Reporting

- Validation & matching
- Margin
- Settlement
- Custody
- Risk Management



# Triparty collateral management In practice

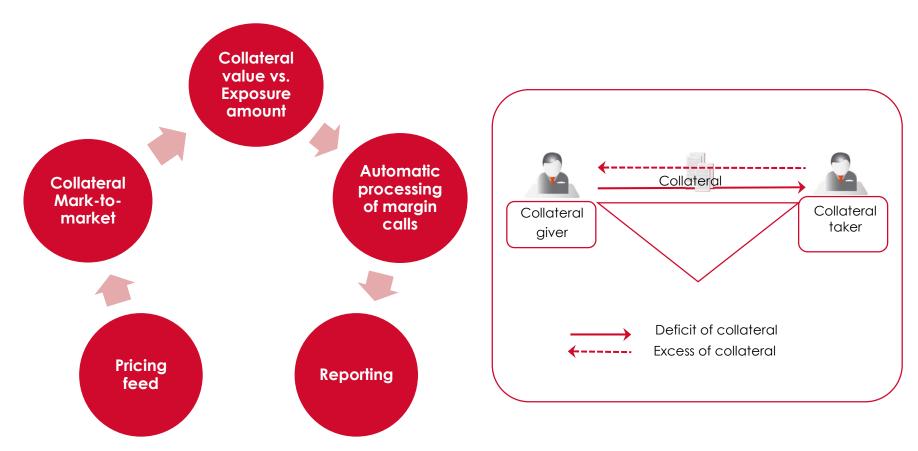




# Triparty collateral management Collateral valuation and margin calls

#### **WHAT IF**

- Collateral value does not cover the exposure amount
- Collateral value exceeds the exposure amount

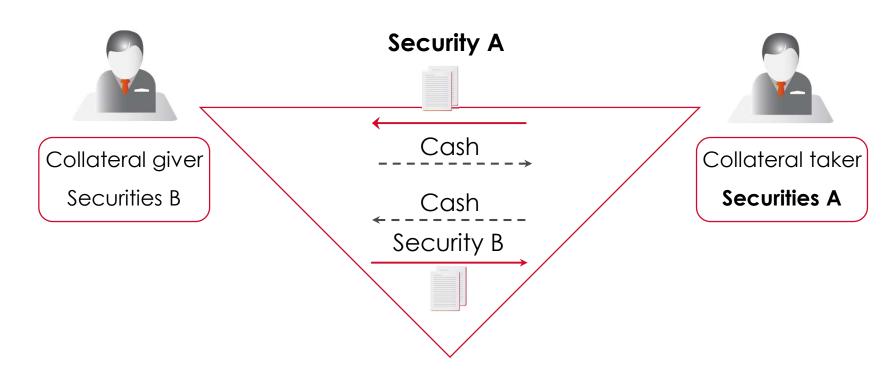




## Triparty collateral management Automatic substitution

#### **WHAT IF**

- Collateral giver needs to deliver Security A
- Security A is not eligible anymore
- Collateral Giver to recall Security A for corporate event



Public



## Triparty collateral management Corporate Actions

Post-trade made easy Collateral Taker **Collateral Giver** Manufactured payment Corporate Event Notice Example of processing: CA event with equal Witholding Tax 1. Manufactured payment 2. Substitution of securities CA event with different Witholding Tax 3. Substitution of securities Mandatory events Voluntary events 4. Substitution of securities

Substitution when required (can be several days before record date) Pro-active action for specific events (e.g. voluntary events)

upon request



## Collateral optimisation options



#### **Allocation optimisation**

Maximise the collateral allocation across counterparts

#### Portfolio optimisation

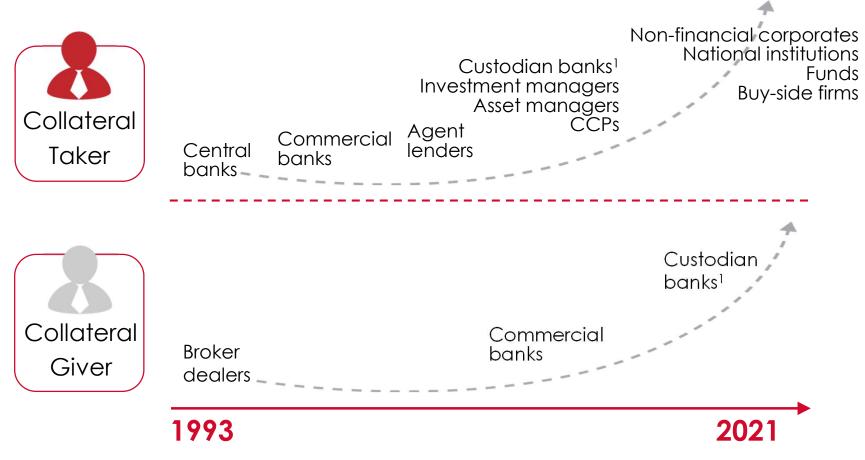
Maximise collateral usage intra-day based on asset quality

#### **Credit optimisation**

e.g. minimise the credit usage of rolling overnight repos



## The triparty landscape Diversified players...



(1) Acting as representative



Post-trade made easy