Appendix A15 - Stabilisation materials

These stabilisation materials are appropriate for use during the transition period in effect pursuant to the EU - UK Withdrawal Agreement. They may require amendment after the end of such transition period. For further information, ICMA members and Handbook subscribers can contact ICMA staff (LegalHelpdesk@icmagroup.org).

PART I - COMMENTARY

Introduction

1.1 Paragraphs 2.1 – 5.3 below:

(a) set out some legal and regulatory background relating to stabilisation of new issues of debt securities which are traded, or to be admitted to trading, on an EEA or UK regulated market ("RM"), multilateral trading facility ("MTF") or organised trading facility ("OTF") and stabilised in accordance with the requirements of the EU Market Abuse Regulation (EU/596/2014 – “MAR”), and its delegated Regulation (EU) 2016/1052 (the “Delegated Regulation”);

(b) do not address any other aspects, including any which apply under national legislation relating to stabilisation – though this Appendix is expected to be updated in due course in relation to (i) the end of the transition period of the UK’s withdrawal from the European Union and (ii) the UK Financial Conduct Authority’s Policy Statement PS16/13 (following the repeal of MAR 2.4 “Stabilisation when the Buy-back and Stabilisation Regulation does not apply” in its Code of Market Conduct) that states “it is possible to retain a supplementary domestic safe harbour which protects against a criminal allegation under behaviour under Part 7 of the Financial Services Act 2012, as this is distinct from the civil safe harbour offered under Article 5 EU MAR. We intend to amend our Handbook text accordingly”; and

(c) do not constitute legal advice.

1.2 Paragraphs 6.1 - 10.1 below set out some suggested pro formas of pre-, mid- and post-stabilisation period announcements and of a stabilisation legend.

Securities traded, or to be admitted to trading, on an EEA or UK RM, MTF, OTF

2.1 There are three conditions for availability of MAR’s stabilisation safe harbour:

(a) there has been (i) a request for admission to trading of the securities on an RM or MTF, (ii) an admission to trading on an RM or MTF, or (iii) trading on an MTF or OTF;

(b) there has been adequate public disclosure of certain information about the terms of the offer of the securities (Article 5.3 of the Delegated Regulation);

1 The prior references to MAR 2.4 can be obtained from ICMA staff.
2.2 Once within the safe harbour, various recording, publication and regulatory reporting requirements arise under Article 5.5 of MAR and Articles 6.2, 6.3 and 6.4 of the Delegated Regulation. In addition, there are conditions that apply with respect to overallotments and greenshoe options under Article 8 of the Delegated Regulation.

Role of the Stabilisation Coordinator

3.1 Generally, the role of the Stabilisation Coordinator is:

(a) MAR scope – to check that (i) admission to trading on an RM or MTF has been or will be requested, (ii) admission to trading on an RM or MTF has occurred, or (iii) trading on an MTF or OTF has occurred;

(b) offer terms – to make (or to procure that the issuer makes) adequate public disclosure of the terms of the offer of the securities in accordance with Article 5.3 of the Delegated Regulation as relevant;

(c) pre-stabilisation period announcement – to ensure adequate public disclosure of information about stabilisation in accordance with Articles 6.1 and 6.5(a) of the Delegated Regulation;

(d) mid-stabilisation period announcement(s) – to ensure adequate public disclosure of the details of stabilisation transactions in accordance with Articles 6.2 and 6.5(a) of the Delegated Regulation;

(e) post-stabilisation period announcement – to ensure adequate public disclosure of information about stabilisation activity in accordance with Articles 6.3 and 6.5(a) of the Delegated Regulation;

(f) central point of enquiry – to act as the central point of enquiry for any request from the relevant competent authority in accordance with Article 6.5(b) of the Delegated Regulation;

(g) greenshoe – to make (or procure that the issuer makes) disclosure to the public of the exercise of any greenshoe option in accordance with Article 8(f); and

(h) provision of copies – to provide copies of stabilisation period announcements to the other Stabilisation Managers in accordance with ICMA Recommendation R9.3.

Role of Stabilisation Manager(s)

4.1 Each Stabilisation Manager is responsible for complying with the record-keeping requirements of Article 6.4 of the Delegated Regulation.
4.2 Each Stabilisation Manager provides to the Stabilisation Coordinator the information necessary to enable the Stabilisation Coordinator to comply with Articles 6.2, 6.3 of the Delegated Regulation and such information as the relevant competent authority may require to be provided by that Stabilisation Manager in relation to its stabilisation activity, pursuant to Article 6.5(b) of the Delegated Regulation.

4.3 Each Stabilisation Manager maintains the records required by Article 6.4 of the Delegated Regulation for such period as shall be required by applicable law or regulation, from the end of the stabilising period\(^2\).

4.4 Each Stabilisation Manager notifies stabilisation transactions to the relevant competent authority in accordance with Article 5.5 of MAR and Article 6.4 of the Delegated Regulation.

**Pro formas**

5.1 The following suggested pro formas of pre-, mid- and post-stabilisation period announcements and of a stabilisation legend assume an offering of (non convertible) debt securities (without a greenshoe option) where the securities being offered (i) are or will be the subject of a request for admission to trading on an RM or MTF, (ii) are admitted to trading on an RM or MTF or (iii) are traded on an MTF or OTF.

5.2 Additional selling restrictions or legends may be required to comply with laws applicable to a particular offering of securities.

5.3 The suggested pro formas have not been approved by any competent authority. They are neither a ‘maximum’ nor a ‘minimum’ in terms of content. They are not intended as legal advice and it is for issuers and their advisers to decide how to comply with the legal requirements applicable to a particular offering of securities.

PART II - PRE-STABILISATION ANNOUNCEMENT

6.1 The following is a suggested form of pre-stabilisation period announcement to satisfy the requirements of Articles 5.3 and 6.1 of the Delegated Regulation.

Not for distribution, directly or indirectly, in or into the United States or any jurisdiction in which such distribution would be unlawful.

[INSERT ISSUER NAME]

Pre-stabilisation Period Announcement

[Insert name of Stabilisation Coordinator] (contact: [insert name]; telephone: [insert number]) hereby gives notice, as Stabilisation Coordinator, that the Stabilisation Manager(s) named below may stabilise the offer of the following securities in accordance with Commission Delegated Regulation (EU) 2016/1052 under the Market Abuse Regulation (EU/596/2014).

**Securities:**

<table>
<thead>
<tr>
<th>Issuer:</th>
<th>[insert name]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guarantor(s) (if any):</td>
<td>[insert name(s)]</td>
</tr>
<tr>
<td>Aggregate nominal amount:</td>
<td>[insert currency and amount - e.g. US$100,000,000] / [To be confirmed]</td>
</tr>
<tr>
<td>Description:</td>
<td>[insert formal title (e.g. 3 per cent Notes due 2030) or some indication thereof if still to be confirmed]</td>
</tr>
<tr>
<td>Offer price:</td>
<td>[insert final price] / [To be confirmed [, with initial price thoughts/price guidance/insert other public preliminary pricing indication term] at [insert]]</td>
</tr>
<tr>
<td>Other offer terms:</td>
<td>[complete or delete as applicable]</td>
</tr>
</tbody>
</table>

**Stabilisation:**

<table>
<thead>
<tr>
<th>Stabilisation Manager(s):</th>
<th>[insert name(s)]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stabilisation period expected to start on:</td>
<td>[insert date] / [The date of this announcement] / [The date the securities are priced (expected to be [insert date])]</td>
</tr>
<tr>
<td>Stabilisation period expected to end no later than:</td>
<td>[insert date] (30 days after the proposed issue date of the securities)</td>
</tr>
</tbody>
</table>

August 2020
Existence, maximum size and conditions of use of over-allotment facility:7

The Stabilisation Manager(s) may over-allot the securities to the extent permitted in accordance with applicable law8.

Stabilisation trading venue(s):8

[Over the counter (OTC)] [insert venue name(s)]
[To be confirmed]

In connection with the offer of the above securities, the Stabilisation Manager(s) may over-allot the securities or effect transactions with a view to supporting the market price of the securities during the stabilisation period at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur and any stabilisation action, if begun, may cease at any time10. Any stabilisation action or over-allotment shall be conducted in accordance with all applicable laws and rules.

This announcement is for information purposes only and does not constitute an invitation or offer to underwrite, subscribe for or otherwise acquire or dispose of any securities of the Issuer in any jurisdiction.

This announcement and the offer of the securities to which it relates are only addressed to and directed at persons outside the United Kingdom and persons in the United Kingdom who have professional experience in matters related to investments or who are high net worth persons within Article 12(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 and must not be acted on or relied on by other persons in the United Kingdom11.

In addition, if and to the extent that this announcement is communicated in, or the offer of the securities to which it relates is made in, the UK or any EEA Member State before the publication of a prospectus in relation to the securities which has been approved by the competent authority in the UK or that Member State in accordance with Regulation (EU) 2017/1129 (the “Prospectus Regulation”) (or which has been approved by a competent authority in another Member State and notified to the competent authority in the UK or that Member State in accordance with the Prospectus Regulation), this announcement and the offer are only addressed to and directed at persons in the UK or that Member State who are qualified investors within the meaning of the Prospectus Regulation (or who are other persons to whom the offer may lawfully be addressed) and must not be acted on or relied on by other persons in the UK or that Member State12.

This announcement is not an offer of securities for sale into the United States. The securities have not been, and will not be, registered under the United States Securities Act of 1933 and may not be offered or sold in the United States absent registration or an exemption from registration. There will be no public offer of securities in the United States.
Notes

1. Article 5.3 of the Delegated Regulation requires disclosure of the terms of the offer.  
   (August 2020)

2. If the final price cannot be included (which will often be the case), then there must subsequently be adequate public disclosure of the final price pursuant to Article 5.3 of the Delegated Regulation before stabilisation commences.  
   (August 2020)

3. Article 6.1(d) of the Delegated Regulation requires disclosure of the identity of the stabilisation managers, unless unknown (in which case it shall be subject to adequate public disclosure before stabilisation commences).  
   (August 2020)

4. Article 6.1(c) of the Delegated Regulation requires disclosure of the beginning of the stabilisation period.  
   (August 2020)

5. Article 6.1(c) of the Delegated Regulation requires disclosure of the end of the stabilisation period.  
   (August 2020)

6. Alternatively, if shorter, the stabilisation period must end no later than 60 days after the date of the allotment.  
   (August 2020)

7. Article 6.1(e) of the Delegated Regulation requires disclosure of the existence, maximum number of securities and conditions for use of any over-allotment facility. “Over-allotment facility” is defined in Article 1(f) of the Delegated Regulation as “a clause in the underwriting agreement or lead management agreement which permits acceptance of subscriptions or offers to purchase a greater number of securities than originally offered”. In practice, underwriting/dealer agreements provide that certain of the Managers may over-allot, but that in doing so they act as principal and not as agent of the issuer; and that the Managers acknowledge that the issuer has not authorised the issue of greater number of securities than the amount of the original issue. Within the context of Article 6.1(e) of the Delegated Regulation, such an arrangement does not have a maximum size and its use is not constrained by conditions, other than the requirement that the conduct must comply with applicable law. In such an arrangement, the only part of Article 6.1(e) of the Delegated Regulation that might apply is the requirement to disclose the existence of the over-allotment facility. However, if the agreement in fact does impose a maximum amount and/or conditions of use of the over-allotment facility, they should be included in the announcement.  
   (August 2020)

8. Article 6.1(f) of the Delegated Regulation requires disclosure of the place where the stabilisation may be undertaken including, where relevant, the name of the trading venue(s).  
   (August 2020)

9. The disclosure should reflect the terms of the underwriting/dealer agreement. If the underwriting/dealer agreement specifically limits over-allotment to 5% of the aggregate nominal amount, the disclosure should read: “The Stabilisation Manager(s) may over-allot the securities in an amount not exceeding 5% of the aggregate nominal amount stated above.”  
   (August 2020)
Article 6.1(a) of the Delegated Regulation requires disclosure of the fact that stabilisation may not necessarily occur and that it may cease at any time.

Article 12(4)(a) and (b) and (5) of the Financial Promotion Order. In addition, in order to rely on the safe harbour under Article 12(3), the communication should not be referred to in, or be directly accessible from, any other communication made to or directed at other kinds of persons in the UK by the Stabilisation Coordinator (Article 12(4)(c) and (6)(c) Financial Promotion Order) and the Stabilisation Coordinator should have in place proper systems and procedures to prevent recipients in the UK (other than those to whom the communication might otherwise lawfully have been made by the Stabilisation Coordinator or a member of its group) engaging in investment activity to which the announcement relates with the Stabilisation Coordinator or a member of its group (Article 12(4)(e) Financial Promotion Order).

Article 1(4) Prospectus Regulation.
PART III - MID-STABILISATION PERIOD ANNOUNCEMENT (Version 1/ ‘Disaggregated’)

7.1 The following is the first of two alternative suggested forms of mid-stabilisation period announcement to satisfy the requirements of Article 6.2 of the Delegated Regulation (not aggregating daily transactions).

[INSERT DATE]

Not for distribution, directly or indirectly, in or into the United States or any jurisdiction in which such distribution would be unlawful.

[INSERT ISSUER NAME]

Mid-stabilisation Period Announcement
(period from [insert date] to [insert date])

[Further to the pre-stabilisation period announcement dated [insert date] [and to the mid-stabilisation period announcement[s] dated [insert date(s)]]], [insert name of Stabilisation Coordinator] (contact: [insert name]; telephone: [insert number]) hereby gives notice that, during the period covered by this announcement, the Stabilisation Manager(s) named below undertook stabilisation (within the meaning of Article 3.2(d) of the Market Abuse Regulation (EU/596/2014)) in relation to the offer of the following securities, as set out below.

Securities

<table>
<thead>
<tr>
<th>Issuer:</th>
<th>[insert name]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guarantor(s) if any:</td>
<td>[insert name(s)]</td>
</tr>
<tr>
<td>Aggregate nominal amount:</td>
<td>[insert currency and amount - e.g. US$100,000,000]</td>
</tr>
<tr>
<td>Description:</td>
<td>[insert formal title – e.g. 3 per cent Notes due 2030]</td>
</tr>
<tr>
<td>Offer price:</td>
<td>[insert]</td>
</tr>
</tbody>
</table>

Stabilisation Manager(s)

| Name(s):       | [insert name(s)] |

Stabilisation transaction(s) 3/4

<table>
<thead>
<tr>
<th>Date and time:</th>
<th>[insert]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price:</td>
<td>[insert]$</td>
</tr>
<tr>
<td>Quantity:</td>
<td>[insert]</td>
</tr>
</tbody>
</table>
Stabilisation trading venue(s): [Over the counter (OTC)] [insert venue name(s)]

This announcement is for information purposes only and does not constitute an invitation or offer to underwrite, subscribe for or otherwise acquire or dispose of any securities of the Issuer in any jurisdiction.

This announcement and the offer of the securities to which it relates are only addressed to and directed at persons outside the United Kingdom and persons in the United Kingdom who have professional experience in matters related to investments or who are high net worth persons within Article 12(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 and must not be acted on or relied on by other persons in the United Kingdom.

In addition, if and to the extent that this announcement is communicated in, or the offer of the securities to which it relates is made in, the UK or any EEA Member State before the publication of a prospectus in relation to the securities which has been approved by the competent authority in the UK or that Member State in accordance with Regulation (EU) 2017/1129 (the “Prospectus Regulation”) (or which has been approved by a competent authority in another Member State and notified to the competent authority in the UK or that Member State in accordance with the Prospectus Regulation), this announcement and the offer are only addressed to and directed at persons in the UK or that Member State who are qualified investors within the meaning of the Prospectus Regulation (or who are other persons to whom the offer may lawfully be addressed) and must not be acted on or relied on by other persons in the UK or that Member State.

This announcement is not an offer of securities for sale into the United States. The securities referred to above have not been, and will not be, registered under the United States Securities Act of 1933 and may not be offered or sold in the United States absent registration or an exemption from registration. There has not been and will not be a public offer of the securities in the United States.
Notes

1. The wording in square brackets is not required, but can be included in order to assist linking the mid-stabilisation announcement to the pre-stabilisation announcement (and to any prior mid-stabilisation period announcement(s)) at a future date. August 2020

2. The Stabilisation Coordinator is likely to prefer to restrict the information on stabilisation to that given to it by the Stabilisation Managers. August 2020

3. The references, in Article 6.2 of the Delegated Regulation, to stabilisation transactions suggests that the announcement need only include information with respect to transactions actually carried out. Additional information may be necessary if the Stabilisation Managers undertook stabilisation transactions in any associated instruments. August 2020

4. Repeat for each stabilisation transaction. August 2020

5. The prices stated should be absolute prices e.g. expressed as a percentage of nominal value. August 2020

6. Article 6.3(e) of the Delegated Regulation requires disclosure of the trading venue(s) on which the stabilisation transactions were carried out. Where this information is the same for all transactions covered by the announcement, it can be presented as a consolidated statement instead of being repeated for each transaction. August 2020

7. Article 12(4)(a) and (b) and (5) of the Financial Promotion Order. In addition, in order to rely on the safe harbour under Article 12(3), the communication should not be referred to in, or be directly accessible from, any other communication made to or directed at other kinds of persons in the UK by the Stabilisation Coordinator (Article 12(4) (c) and (6)(c) Financial Promotion Order) and the Stabilisation Coordinator should have in place proper systems and procedures to prevent recipients in the UK (other than those to whom the communication might otherwise lawfully have been made by the Stabilisation Coordinator or a member of its group) engaging in investment activity to which the announcement relates with the Stabilisation Coordinator or a member of its group (Article 12(4)(e) Financial Promotion Order). August 2020

8.1 The following is the second of two alternative suggested forms of mid-stabilisation period announcement to satisfy the requirements of Article 6.2 of the Delegated Regulation (aggregating daily transactions and based on the drafting style of the post-stabilisation announcement in Part V).

[INSERT DATE]

Not for distribution, directly or indirectly, in or into the United States or any jurisdiction in which such distribution would be unlawful.

[INSERT ISSUER NAME]

Mid-stabilisation Period Announcement
(period from [insert date] to [insert date])

[Further to the pre-stabilisation period announcement dated [insert date] [and to the mid-stabilisation period announcement[s] dated [insert date(s)]];]¹ [insert name of Stabilisation Coordinator] (contact: [insert name]; telephone: [insert number]) hereby gives notice that, during the period covered by this announcement, the Stabilisation Manager(s)² named below undertook stabilisation (within the meaning of Article 3.2(d) of the Market Abuse Regulation (EU/596/2014)) in relation to the offer of the following securities, as set out below.

Securities

<table>
<thead>
<tr>
<th>Issuer:</th>
<th>[insert name]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guarantor(s) (if any):</td>
<td>[insert name(s)]</td>
</tr>
<tr>
<td>Aggregate nominal amount:</td>
<td>[insert currency and amount - e.g. US$100,000,000]</td>
</tr>
<tr>
<td>Description:</td>
<td>[insert formal title – e.g. 3 per cent Notes due 2030]</td>
</tr>
<tr>
<td>Offer price:</td>
<td>[insert]</td>
</tr>
</tbody>
</table>

Stabilisation Manager(s)

<table>
<thead>
<tr>
<th>Name(s):</th>
<th>[insert name(s)]</th>
</tr>
</thead>
</table>

For each of the dates during which stabilisation transactions were carried out during the period covered by this announcement, the aggregate quantity and price range³ was as follows:⁴
<table>
<thead>
<tr>
<th>Date</th>
<th>Aggregate quantity</th>
<th>Lowest Price</th>
<th>Highest Price</th>
<th>Stabilisation trading venue(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>[Over the counter (OTC)] [insert venue name(s)]</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

This announcement is for information purposes only and does not constitute an invitation or offer to underwrite, subscribe for or otherwise acquire or dispose of any securities of the Issuer in any jurisdiction.

This announcement and the offer of the securities to which it relates are only addressed to and directed at persons outside the United Kingdom and persons in the United Kingdom who have professional experience in matters related to investments or who are high net worth persons within Article 12(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 and must not be acted on or relied on by other persons in the United Kingdom.

In addition, if and to the extent that this announcement is communicated in, or the offer of the securities to which it relates is made in, the UK or any EEA Member State before the publication of a prospectus in relation to the securities which has been approved by the competent authority in the UK or that Member State in accordance with Regulation (EU) 2017/1129 (the “Prospectus Regulation”) (or which has been approved by a competent authority in another Member State and notified to the competent authority in the UK or that Member State in accordance with the Prospectus Regulation), this announcement and the offer are only addressed to and directed at persons in the UK or that Member State who are qualified investors within the meaning of the Prospectus Regulation (or who are other persons to whom the offer may lawfully be addressed) and must not be acted on or relied on by other persons in the UK or that Member State.

This announcement is not an offer of securities for sale into the United States. The securities referred to above have not been, and will not be, registered under the United States Securities Act of 1933 and may not be offered or sold in the United States absent registration or an exemption from registration. There has not been and will not be a public offer of the securities in the United States.
Notes

1. The wording in square brackets is not required, but can be included in order to assist linking the mid-stabilisation announcement to the pre-stabilisation announcement (and to any prior mid-stabilisation period announcement(s)) at a future date. 

2. The Stabilisation Coordinator is likely to prefer to restrict the information on stabilisation to that given to it by the Stabilisation Managers.

3. The prices stated should be absolute prices e.g. expressed as a percentage of nominal value.

4. The references, in Article 6.3(d) of the Delegated Regulation, to stabilisation transactions suggests that the announcement need only include information with respect to transactions actually carried out. Additional information may be necessary if the Stabilisation Managers undertook stabilisation transactions in any associated instruments.

5. Article 6.3(e) of the Delegated Regulation requires disclosure of the trading venue(s) on which the stabilisation transactions were carried out. Where this information is the same for all transaction days covered by the announcement, it can be presented as a consolidated statement instead of being repeated for each day.

6. Article 12(4)(a) and (b) and (5) of the Financial Promotion Order. In addition, in order to rely on the safe harbour under Article 12(3), the communication should not be referred to in, or be directly accessible from, any other communication made to or directed at other kinds of persons in the UK by the Stabilisation Coordinator (Article 12(4)(c) and (6)(c) Financial Promotion Order) and the Stabilisation Coordinator should have in place proper systems and procedures to prevent recipients in the UK (other than those to whom the communication might otherwise lawfully have been made by the Stabilisation Coordinator or a member of its group) engaging in investment activity to which the announcement relates with the Stabilisation Coordinator or a member of its group (Article 12(4)(e) Financial Promotion Order).

PART V - POST-STABILISATION PERIOD ANNOUNCEMENT

9.1 The following is a suggested form of post-stabilisation period announcement to satisfy the requirements of Article 6.3 of the Delegated Regulation (it is anticipated that the post-stabilisation period announcement will be immediately preceded by the last or sole mid-stabilisation announcement).

[INSERT DATE]

Not for distribution, directly or indirectly, in or into the United States or any jurisdiction in which such distribution would be unlawful.

[INSERT ISSUER NAME]

Post-stabilisation Period Announcement

EITHER (IF NO STABILISATION TRANSACTIONS OR OFFERS CARRIED OUT)

[Further to the pre-stabilisation period announcement dated [insert date] and to the mid-stabilisation period announcement[s] dated [insert date(s)],]¹ [insert name of Stabilisation Coordinator] (contact: [insert name]; telephone: [insert number]) hereby gives notice that no stabilisation (within the meaning of Article 3.2(d) of the Market Abuse Regulation (EU/596/2014)) was undertaken by the Stabilisation Manager(s)² named below in relation to the offer of the following securities.

<table>
<thead>
<tr>
<th>Security Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Issuer: [insert name]</td>
</tr>
<tr>
<td>Guarantor(s) (if any): [insert name(s)]</td>
</tr>
<tr>
<td>Aggregate nominal amount: [insert currency and amount - e.g. US$100,000,000]</td>
</tr>
<tr>
<td>Description: [insert formal title – e.g. 3 per cent Notes due 2030]</td>
</tr>
<tr>
<td>Offer price: [insert]</td>
</tr>
</tbody>
</table>

Stabilisation Manager(s)

| Name(s): [insert name(s)] |

OR (IF STABILISATION TRANSACTIONS AND/OR OFFERS CARRIED OUT)

[Further to the pre-stabilisation period announcement dated [insert date] and to the mid-stabilisation period announcement[s] dated [insert date(s)],]¹ [insert name of Stabilisation Coordinator] (contact: [insert name]; telephone: [insert number]) hereby gives notice that the Stabilisation Manager(s)² named below undertook stabilisation (within the meaning of Article 3.2(d) of the Market Abuse Regulation (EU/596/2014)) in relation to the offer of the following securities, as set out below.

<table>
<thead>
<tr>
<th>Security Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Issuer: [insert name]</td>
</tr>
<tr>
<td>Guarantor(s) (if any): [insert name(s)]</td>
</tr>
<tr>
<td>Aggregate nominal amount: [insert currency and amount - e.g. US$100,000,000]</td>
</tr>
<tr>
<td>Description: [insert formal title – e.g. 3 per cent Notes due 2030]</td>
</tr>
<tr>
<td>Offer price: [insert]</td>
</tr>
</tbody>
</table>

Stabilisation Manager(s)

| Name(s): [insert name(s)] |
### Securities

| Issuer: | [insert name] |
| Guarantor(s) (if any): | [insert name(s)] |
| Aggregate nominal amount: | [insert currency and amount - e.g. US$100,000,000] |
| Description: | [insert formal title – e.g. 3 per cent Notes due 2030] |
| Offer price: | [insert] |

### Stabilisation Manager(s)

| Name(s): | [insert name(s)] |

### Stabilisation

| Stabilisation started: | [insert date] |
| Stabilisation last occurred: | [insert date] |
| Stabilisation trading venue(s): | [Over the counter (OTC)] [insert venue name(s)] |

**AND EITHER (IF STABILISATION OFFERS CARRIED OUT, BUT NO TRANSACTIONS)**

Although stabilisation offers were made, no stabilisation transactions were carried out.  

**OR (IF ANY STABILISATION TRANSACTIONS CARRIED OUT)**

For each of the dates during which stabilisation transactions were carried out, the price range was as follows:

<table>
<thead>
<tr>
<th>Date</th>
<th>Lowest Price</th>
<th>Highest Price</th>
<th>Stabilisation trading venue(s):</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>[Over the counter (OTC)] [insert venue name(s)]</td>
</tr>
</tbody>
</table>

**END OF OPTIONS**
This announcement is for information purposes only and does not constitute an invitation or offer to underwrite, subscribe for or otherwise acquire or dispose of any securities of the Issuer in any jurisdiction.

This announcement is not an offer of securities for sale into the United States. The securities referred to above have not been, and will not be, registered under the United States Securities Act of 1933 and may not be offered or sold in the United States absent registration or an exemption from registration. There has not been and will not be a public offer of the securities in the United States.

**Notes**

1. The wording in square brackets is not required, but can be included in order to assist linking the post-stabilisation announcement to the pre-stabilisation and mid-stabilisation period announcements at a future date. \[August 2020\]

2. The Stabilisation Coordinator is likely to prefer to restrict the information on stabilisation to that given to it by the Stabilisation Managers. \[August 2020\]

3. Article 6.3(e) of the Delegated Regulation requires disclosure of the trading venue(s) on which the stabilisation transactions were carried out. Where this information is the same for dates during which stabilisation transactions were carried out, it can be presented as a consolidated statement instead of being repeated for each date. \[August 2020\]

4. The definition of stabilisation includes both purchases and offers to purchase. Therefore, it is possible that stabilisation occurs but no stabilisation transactions are carried out. \[August 2020\]

5. The prices stated should be absolute prices e.g. expressed as a percentage of nominal value. \[August 2020\]

6. The references, in Article 6.3(d) of the Delegated Regulation, to stabilisation transactions suggests that the announcement need only include information with respect to transactions actually carried out. Additional information may be necessary if the Stabilisation Managers undertook stabilisation transactions in any associated instruments. \[August 2020\]
PART VI - STABILISATION LEGEND

10.1 The following is a suggested form of a stabilisation legend to be included in a base prospectus.

August 2020

In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) [acting/named] as Stabilisation Manager(s) (or persons acting on behalf of any Stabilisation Manager(s)) [in the applicable final terms / pricing supplement] may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilisation Manager(s) (or person(s) acting on behalf of any Stabilisation Manager(s)) in accordance with all applicable laws and rules.

August 2020

Notes

1 The preceding (pre-3 July 2016) ICMA form of prospectus stabilisation legend may continue to be used if preferred, as the changes (merely to conform to the detailed wording of MAR) are not considered to be significant.

August 2020

2 This disclosure assumes that the corresponding provision in the dealer agreement does not include an explicit restriction on the extent of over-allotment. The dealer agreements may include an explicit restriction on the extent of over-allotment, such as "(provided that, in the case of any Tranche of Notes within the scope of the Market Abuse Regulation (EU/596/2014), the aggregate principal amount of Notes allotted does not exceed 105 per cent of the aggregate principal amount of the relevant Tranche)". If so, this should be reflected in the base prospectus disclosure.

However, even if the dealer agreement does not include an explicit restriction on the extent of over-allotment, the Stabilisation Manager(s) should consider whether to restrict the level of over-allotment in order to comply with applicable laws and rules, such as those laws or rules relating to market abuse. In particular, while the exercise of an over-allotment clause in an underwriting or lead management agreement can benefit from the safe harbour provided in MAR in relation to significant distributions of in-scope securities (i.e. that are (i) the subject of a request for admission to trading on an RM or MTF, (ii) admitted to trading on an RM or MTF or (iii) traded on an MTF or OTF), one of the specified conditions for the availability of the safe harbour is that any resulting position (which is not covered by a greenshoe option) may not exceed 5% of the original offer (see Article 8(b) of the Delegated Regulation).